

Considering Compiere for ERP?

Achieve true open source advantages with Openbravo

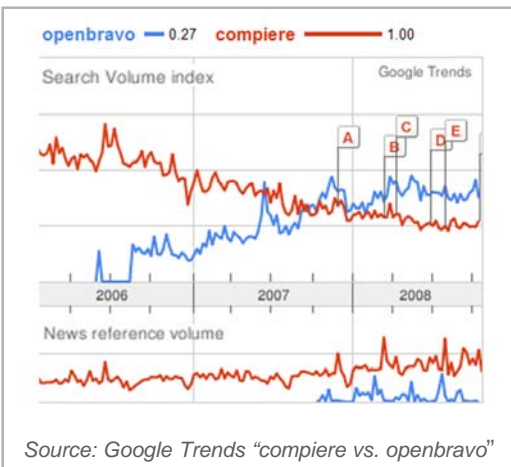
About Openbravo

The Openbravo ERP solution combines distribution, inventory, e-commerce, accounting and workflows integrated with point-of-sale (POS) in one robust application.

Openbravo enables companies to manage daily operations, optimize business processes, improve customer satisfaction and, ultimately, increase their profitability.

Because the software is open source, it puts the customer in full control without the overheads of contracts or licenses.

- Based on Sourceforge.net - Openbravo is the 3rd most popular download (Compiere is 147th).
- Openbravo has received recognition from Red Herring, Linux World, Infoworld, Open Source Business Foundation and others for innovation and leadership in open source enterprise software.
- According to Google Trends, Openbravo has eclipsed Compiere in popularity – (considering far less press push, the growth has been truly organic and viral).



Coupled with TDS services, the Openbravo eliminates high startup costs and achieves much shorter "time to value". By leveraging open source ERP from Openbravo and TDS integration, training and support - small and medium sized businesses can achieve an ROI that fits your budget and unique business requirements.

Since its inception, Compiere open source ERP has provided an alternative to expensive and closed ERP systems from Oracle, SAP, Infor and many other smaller niche players.

- Robust, enterprise grade software
- Object oriented framework
- Lower barrier of entry / acquisition cost
- Reduced maintenance costs
- Access to source code for customization and long term security

Despite these advantages, the Compiere approach still has some critical adoption barriers for small to medium sized businesses who prefer to grow and evolve over time:

- Requires an Oracle database with license fees and ongoing maintenance
- Based on thick client – Java Swing (web integration was an afterthought)
- The GNU license requires that derivative work be returned to the community (intellectual property and proprietary systems may be exposed to competitors)
- No future "freeze point" – pay perpetual maintenance to Compiere or revert to an early, incompatible version.

An alternative to Compiere emerged in 2006 - Openbravo ERP was introduced to take advantages of the positive aspects of Compiere while making it a more compelling alternative to small and medium sized businesses. With roots in the same code, Openbravo builds on the best parts of Compiere while addressing these shortcomings.

From the outset, Openbravo leverages other open source and web technology to lower cost and increase options.

The Mozilla oriented licensing provides better control of company proprietary development efforts.

And with Openbravo you can "freeze" at any time. With source code in hand, you decide whether vendor support services and access to future releases are worth the ongoing investment.

	Compiere	Openbravo
Code Origin	Compiere	Compeire
Desktop	Java Swing	Web
License	GNU (you contribute)	Mozilla-like (you decide)
Maintenance	Perpetual	You decide
Database	Oracle	Oracle or Ingress (open source)
Open source integration:	Limited	Apache Tomcat Penataho BI Drupal CMS

About Transitional Data Services:

TDS provides independent assessments, recommendations and improvements for IT. Our recommendations cross departmental and technology silos to achieve the best ROI for our clients. Since we do not operate as a vendor or VAR, we are unrestricted to a specific product portfolio and unbiased by the latest trends and highest commission.

TDS clients include successful organizations of all sizes and focus including John Hancock, Monster.com, Boston Red Sox, Cedars Sinai, Liberty Mutual and many others. As these organizations are committed to leadership in their respective fields, they rely on quality business partners like TDS to operate transparently in their best interest.

TDS principals have experience with dozens of ERP installations and ERP platforms. We can help implement Openbravo in a modular, pay-as-you-go fashion. TDS offers a free introductory consultation with a TDS principal to answer questions you may have about your ERP needs.