



Open Source ERP - Pilot Program

Openbravo pilot and iterative deployment options

Program Highlights:

- ✓ **Royalty free startup:** Use Openbravo Community Edition (try before you buy)
- ✓ **Minimize Startup Risk:** Independent, 3rd party assessment and gap analysis based on your unique requirements
- ✓ **Readiness:** Operational pilot in just 6-8 weeks. Custom training to accelerate ramp up / self sufficiency
- ✓ **Leverage:** Gain negotiation leverage with ERP vendors based on pilot success
- ✓ **Go Live:** Upgrade to Openbravo Network Edition with pass-through pricing (30% discount to TDS clients)

TDS Services for Openbravo

TDS principals have experience with dozens of ERP installations and ERP platforms.

TDS can help implement Openbravo in a modular, pay-as-you-go fashion. Our wide range of development, integration and support services include:

- Assessment – identify priorities, risks and alternatives to drive program success
- Pilot – a “proof of concept” prototype that can evolve into full production
- Training (developer, administrator & user)
- Full implementation – including project management and development
- Legacy integration and migration
- Data analysis, migration and cleansing
- Rapid prototyping through production
- Ongoing maintenance

By leveraging open source ERP from Openbravo and TDS integration, training and support - small and medium sized businesses can achieve an ROI that fits your budget and unique business requirements.

Today's business landscape is requiring small and mid-sized organizations to find new ways to solve day-to-day operational challenges. Whether it simply be to provide better services to your customers, address regulatory compliance or adapt to an increasingly online world, there is tremendous opportunity to improve operations and market share.

TDS can help you quickly meet this opportunity by lowering the traditional barriers of ERP software for small and mid-sized businesses:

- Eliminate high startup costs and achieve shorter “time to value”
- Reduce resource investments into platform expertise and infrastructure
- Ability to customize to match your business requirements for ERP
- Achieve affordable and scalable pricing (initial and ongoing)
- Eliminate “all-in” pricing models where you pay for broad and deep features

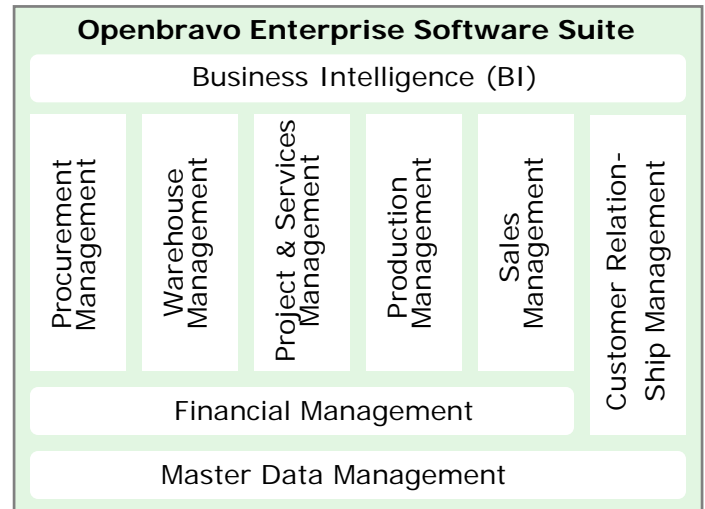
Openbravo ERP

The Openbravo ERP solution combines distribution, inventory, e-commerce, accounting and workflows integrated with point of sales (POS) in one robust application. It is fully customizable to your enterprise and uniquely handles the challenges of national and global commerce.

Openbravo offers full enterprise class features included in the base product – use what you need today and then add features as needed.

Since it became available for download in April 2006, Openbravo has become the world's leading open-source ERP solution, with more than 500,000 downloads and growing every day.

Openbravo enables companies to manage daily operations, optimize business processes, improve customer satisfaction and ultimately increase their profitability. With open source software, the customer is in full control without the overheads of contracts or licenses.



About Transitional Data Services:

TDS provides independent assessments, recommendations and improvements for IT. Our recommendations cross departmental and technology silos to achieve the best ROI for our clients. Since we do not operate as a vendor or VAR, we are unrestricted to a specific product portfolio and unbiased by the latest trends and highest commission.

TDS clients include successful organizations of all sizes and focus including John Hancock, Monster.com, Boston Red Sox, Cedars Sinai, Liberty Mutual and many others. As these organizations are committed to leadership in their respective fields, they rely on quality business partners like TDS to operate transparently in their best interest.

TDS principals have experience with dozens of ERP installations and ERP platforms. We can help implement Openbravo in a modular, pay-as-you-go fashion. TDS offers a free introductory consultation with a TDS principal to answer questions you may have about your ERP needs.